

**TOSHIBA**

**TOSHIBA INTERNATIONAL CORPORATION**

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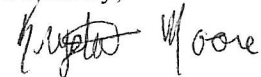
Lorry Wagner  
Redmond Waltz  
4126 St. Clair Avenue  
Cleveland, OH 44103

Dear Mr. Lorry Wagner:

Thank you for your continued support of Toshiba's VF-S11 drive. As the VF-S11 Drives Specialist, I would like to personally congratulate Redmond Waltz for being the **S11 Top Billing Distributor!** You all purchased more S11 drives, in July, than any other Toshiba International Distributor. I have included some S11 polo shirts as a token of my appreciation of your hard work. The VF-S11 is a great drive at a competitive price and I'm sure your customers are seeing and appreciate its performance!

Always remember, I am committed to assist you in applying the drive to various applications, giving presentations to your customers, and making joint calls! Once again, thank you for your continued support of Toshiba's VF-S11 drive. Please feel free to contact myself, or your local sales person, if you have any questions. I look forward to working with you as we expand our VF-S11 business!

Sincerely,



Krystal B. Moore  
Drives Specialist  
Toshiba International Corporation